



## Mario Ernesto Orozco Salazar IT - Solution Architect

Helping companies to lead their industry and delight their customers while growing revenue, profit, and differentiating from their competition via building and executing a digital transformation journey and strategy.

### Contacto

52 + 55 4135 2043

marioe.orozco@gmail.com

Bosque Esmeralda, Estado de Mexico, Mexico.

www.linkedin.com/in/marioernesto-orozco-6016062

### Idiomas



### Certifications and Publications

IBM Garage Method for Cloud Advocate

IBM Cloud Core

Architectural Thinking

[Power Systems and SOA Synergy \(IBM Redbook\) --](#)

More detail on my web page [here](#)



### Experiencia Profesional



#### Client Engineering Solution Architect, IBM Technology, Latin America

May 2021 - Present Mexico City,  
Help organizations modernize cloud integration to successfully face complexity.



#### Senior Integration Architect

March 2016 - May 2021 (5 years 3 months)  
As an Architect I've been acting as technical responsible to define technical strategies for designing technical solutions aligned with etom (a Telco business process framework) as well to explain this strategies to customer to show benefits, mitigate risk and to reuse assets for new implementations. I was part of the E2E solution architects' team to define full-Stack solution for Entel Chile and Peru, Claro Colombia and Peru and TSTT in Trinidad Tobago as well to lead the integration strategy for those initiatives. I worked closely with the DPE defining plans, resources, activities, duration, deliverables, responsibilities, etc. I was responsible to explain the customer every technical definition at Architectural level, as well to capacitate Customer's Architects with technical definitions. I worked within multicultural team from different regions defining best practices.



#### Technical Solutions Architect

September 2011 - March 2016 (4 years 7 months)  
As a Technical Solution Architect, I had worked closely with PM, DPE, DE, and customers, defining Technical solution, defining plans, roles, defining MAW, hiring resources, etc.). As Integration Architect – Once the Solution has started, I usually played the role of Integration Architect, defining best practices for integration components, responsible for service discovery, Technical documents, leader of Architecture committee (Arch Leader for arch. Decisions), focal point for every member of the team (Business Analyst, UX, Development, Test, PM)



#### Enterprise Solutions Architect

April 2007 - January 2010 (2 years 10 months)  
as Enterprise Solution Architect, I was responsible to define technical solutions for EDS - an HP Company Customers.



#### IT Specialist

May 2000 - February 2006 (5 years 10 months)  
As IT Specialist, I defined PoC for WebSphere Integration Products, I participated providing Demos on IBM Events, I demonstrated and I positioned IBM products on customer sites, as well, I was responsible to trainee IBM Business Partners on new releases of IBM Integration products



### Cloud Skills

Excellent Knowledge on the following skills

- IBM Cloud
- Amazon Web Services
- GCP
- MS Azure
- Kubernetes
- Docker
- OpenShift
- OpenStack
- Ansible
- Jenkins
- Tekton
- Urban Code
- Linux
- CP4I
- CP4BA
- ML - AI
- MuleSoft



### Formación Académica



#### Ingeniería en Comunicaciones y Electronica

Instituto Politecnico Nacional – ESIME  
1997-2000